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The beauty of truly integrated mobile solutions is that the benefits and cost-savings are clear and measurable. We prove that every time to our customers.

Jens Steensma, CEO, Yucat Mobile Business Solutions

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field service



**profile**

Founded in 1999, Dutch-based Yucat Mobile Business Solutions develops software applications for field service companies, specifically to connect mobile and remote workers to the corporate office.



Y u c a t ' s   s u c c e s s   w i t h   e x t e n d e d   s y s t e m s

**challenge**

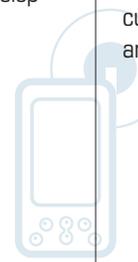
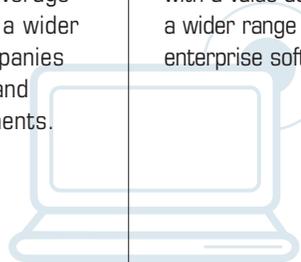
Anxious to evolve quickly into a market leader, Yucat sought to replace its in-house mobile data management conduit with a more robust, server-based synchronization solution that would enable Yucat and its clients to select and use the most appropriate mobile devices and backend-systems for their particular needs and comfort level. The company preferred to forge a close partnership with its mobile sync provider, in order to continue delivering innovative mobile information systems and leverage their software solutions to a wider variety of field service companies with more complex needs and mobile enterprise requirements.

**solution**

After evaluating several synchronization tools, Yucat selected Extended Systems' mobile data management platform and conduit for its custom-developed field service applications. This client/server solution met Yucat's custom development needs as a device-agnostic platform, while enabling centralized data management and wireless (GPRS) remote synchronization capabilities for Yucat's clients. Yucat can now truly deliver a total mobile application solution to its customers while working with a value-added partner to develop a wider range of business and enterprise software solutions.

**measure of success**

Since deploying Extended Systems mobile synchronization solution in early 2002, Yucat has maintained a steady growth of new business and generated a proven track record from its ability to deliver tailor-made mobile solutions. Clients report time and costs savings, as well as improved accuracy, from reduced paper flow and work redundancy among employees. Yucat considers Extended Systems' mobile solution a model for continued growth, as well as a platform that allows existing customers to easily add functionality and applications.



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